

## Business Seminar and Workshop Series:

### ***Beyond Referrals: The Business Contact Introduction System***

#### Read More Below!



In this seminar you will learn about the Eight Step Business Contact Introduction System and the benefits of referrals.

- Referrals are great for business!
- Giver's Gain – "I help you, you help me"
- Helping others over time makes you a valuable resource, builds trust and others will feel obligated to help you.

*"Thanks Bernie I enjoyed the presentation!" David S.*

*"Enthusiasm plus some excellent tips" Eileen B.*

*"Great overall presentation about many different topics" Chris P.*

**This event can be tailored to fit your requirements. As an example it can be a twenty-minute presentation used to stimulate thoughts in your organization or up to a half-day workshop.**

***CALL now to book Bernhard for your next meeting!***



**Bernhard Heine**

*Business Coach / President, Professional Business Coaches, Inc.*

[Heine@ProfessionalBizCoach.com](mailto:Heine@ProfessionalBizCoach.com), [www.TheProfessionalBusinessCoaches.com](http://www.TheProfessionalBusinessCoaches.com)

Office: 781-319-9820, Mobile: 781-696-6226

*"Making Good Businesses Better"*